



**Projection Descriptions**  
New Jersey \$11M Expansion  
Increased production for Product's A & B

September 25, 2009  
Investit Decisions  
A1 Invest Rev & Exp Monthly Proj. Part A

**EXPENSES PROJECTIONS**

**Labor**

Entry Choice: \$ per Month

2010 Mar \$60,000.00 per Month paid monthly for 12 months  
Compounding at 2.00% per year for next 2 years  
then Compounding at 3.00% per year for next 7 years

**Materials**

Entry Choice: % of Revenue(s)

Sales Revenue Product A

Sales Revenue Product B

2010 Mar 40.00% of Revenue(s) for 12 months  
Constant per year for next 9 years

**Repairs & Maintenance**

Entry Choice: \$ per Month

2010 Mar \$20,000.00 per Month paid monthly for 12 months  
Compounding at 3.00% per year for next 9 years

**Utilities**

Entry Choice: \$ per Month

2010 Mar \$3,000.00 per Month paid monthly for 12 months  
Compounding at 4.00% per year for next 9 years

**Marketing & Sales Fixed Costs**

Entry Choice: \$ per Month

2010 Mar \$60,000.00 per Month paid monthly for 12 months  
Compounding at 4.00% per year for next 9 years

**Sales Commissions**

Entry Choice: % of Revenue(s)

Sales Revenue Product A

Sales Revenue Product B

2010 Mar 20.00% of Revenue(s) for 12 months  
Constant per year for next 9 years

**REVENUE PROJECTIONS**

**Sales Revenue Product A**

Entry Choice: \$ per Unit Product A



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2010 Mar            \$3,000 per Unit Product A entered monthly for 12 months  
                          Compounding at 3.00% per year for next 9 years

**Sales Revenue Product A**

Entry Choice: Quantity

2010 Mar            100 entered monthly for 12 months  
2011 Mar            150 entered monthly for 12 months  
                          Compounding at 6.00% per year for next 8 years

**Sales Revenue Product B**

Entry Choice: \$ per Unit Product B

2010 Mar            \$4,500 per Unit Product B entered monthly for 12 months  
                          Compounding at 4.00% per year for next 9 years

**Sales Revenue Product B**

Entry Choice: Quantity

2010 Mar            50 entered monthly for 12 months  
                          Compounding at 3.00% per year for next 2 years  
                          then Compounding at 5.00% per year for next 7 years